

## ENAV Asia Pacific Bullish on Malaysian Market

**E**NAV Asia Pacific, set up in 2013 with head office in Kuala Lumpur, is leading parent firm ENAV S.p.A.'s efforts in the region after a successful four year run in Malaysia. Primarily providing air traffic control management and consultancy services ENAV Asia Pacific, reported its best ever financial performance after four years of operations and also celebrated its 4th year of operations at the ongoing LIMA 2017.

Mauro Iannucci, CEO ENAV Asia Pacific tells Daily News, "Malaysia is our first interest in South-East Asia. We have provided services and worked on the new airspace of Malaysia, over the last four years and completed this complex project in August last year. Now we are providing project management and technical services to the ministry of transportation of Malaysia and civil aviation on the new KL ATCC air traffic control centre."

The KL ATCC is one of the biggest control centres in the world with 24 sectors and state of the art tech and ENAV Asia Pacific has been assisting the ministry of civil aviation and the MOT since 2013 on the project. The company was involved

right from the start of the project, when the requirements were being fixed in terms of project management and provided technical expertise with engineering support as well. The company has a full time dedicated team in Malaysia and technical experts from Italy regularly visit Malaysia as well.

Commenting on their participation at LIMA, Iannucci says, "LIMA is also a very good opportunity to interact with customers outside Malaysia, as it is such a popular show in the region. We have had a very good response this year and it was even better than our expectations and we have welcomed a number of delegations and visitors."

"We are serious about the region and this is why we took the step of incorporating a company here in Malaysia and not just opening a representative office. We have 10 permanent staff here and our experts are visiting from Italy."

"Air traffic control services, airspace design is a big strength for us and we have 50 highly experienced engineers working with us in this space. This was the first service that we provided in Malaysia and we redesigned all the airspace with a new concept," he adds. ■

